A2 | Sunday, August 9, 2015 | Vail Daily

HOW COOL IS THAT?!

Birkin sports cars answer that and more, plus they're imported and built locally

By Randy Wyrick rwyrick@vaildaily.com

GYPSUM — You know how Halle Berry looked when she played Catwoman?

Birkin sports cars sound like Halle Berry looks. They also look like Halle Berry looks.

You can have your own — Birkin sports car, probably not Halle Berry.

Tom Carlin operates Birkin Direct USA in Gypsum and imports the cars from overseas. He smiles when he says this. He smiles bigger when he drives one. He drives them pretty much all the time. Carlin is a happy guy.

"I've always loved sports cars," Carlin said.

It goes back to a Lotus Europa when he was a teenager, his first car, followed by a string of German and Italian sports cars. He had always been fond of the Lotus 7, but they're hard to find and harder to import. That, and Lotus hasn't built them since the early 1970s.

One beautiful Colorado afternoon, Carlin was racing autocross — those pylon courses on parking lots and airfields. He spotted a



TOWNSEND BESSENT | TOWNSEND@VAILDAILY.COM

Tom Carlin, of Birkin Direct USA, demonstrates the power and handling of the Birkin automobile on Tuesday in Gypsum. The vehicle is equipped with a Ford Duratec engine that generates 250 horsepower.

Caterham car (a Lotus 7 lookalike) and committed about six of the Seven Deadly Sins. They are, however, prohibitively expensive.

Not so long after, he spotted a Birkin and that was it.

"I thought, 'I could do that!" Carlin said. And he did.

He became a dealer, and now he's an importer.

OH MY GOSH PERFORMANCE

Birkin has street versions and track versions of each its models, so you can go as fast as you want.

"Speed is a matter preference," Carlin said.

There's even an extra space model with a couple extra inches of leg room because it's a few inches longer. The extra space model does not do donuts as well as the smaller models, but it's worth it. I'm 6 feet, 3 inches and it fit like it was custom made.

Yeah, it looks amazing, but better than that the Birkin is quicker than a tailback and handles like it's on rails. No roll, no drift in corners no matter how hard you throw it into one.

It has a top speed of around 140, which feels faster in the open air cockpit that's inches off the ground. It gets there faster than anything this side of a theoretical physics experiment.

You can buy your Birkin as a complete turn-key model, as a rolling chassis sans engine or gear box or in kit form.

You could build it yourself, but

Reporters

SEE FOR YOURSELF

Birkin Direct USA

Address: 210 Spring Creek Road Unit B3, Gypsum.

Phone: 970-376-5188. **Email:** info@birkindirect-usa.com.

you'd be better to leave it to the professionals like Carlin, who has a showroom and workshop.

"If you can change your own oil, it doesn't qualify you to build one of these," Carlin said. "If you can change a clutch and do a brake job, maybe."

The Birkin is built solid as the Rock of Gibraltar, with none of what we'll call the traditional eccentricities of British electrics.

It's powered by a Ford Duratec engine with all sorts of wonderfulness performed on it. It generates up to 250 horsepower, and enough torque to straighten the Leaning Tower of Pisa — much more than a Corvette.

That's because it weighs only 1,200 pounds.

That weight is balanced -49 percent in the front, 51 percent in the back. It's a mid engine.

Purchasing one will set you back around \$50,000.

"Your own personality goes into your car. You can do what they want. Our goal is to give them the

BIRKIN, A11

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OUR PICKS FOR THE TOP TWO ACTIVITIES IN THE VAIL VALLEY TODAY

Check out "Shrek The Musical Jr." — It's a big bright beautiful world for everyone's favorite ogre in "Shrek The Musical Jr.," based on the Oscarwinning DreamWorks Animation film. Adapted for young performers and featuring a host of overthe-top roles for Vail Performing Arts Academy's cast of 60 students ages 8 to 18 in this dazzling adventure story. Part romance and part twisted fairy tale, "Shrek Jr." is an irreverently fun show for the whole family. Since 1996, Vail Performing Arts Academy has offered top quality theater arts instruction and performance opportunities for local youth. For more information, visit www.vpaa.org.

See the Balanchine Celebration at the Ford

Amphitheater — Celebrating George Balanchine, one of the 20th century's greatest artistic figures and founder of New York City Ballet, during tonight's performance at the Gerald R. Ford Amphitheater in Vail features a selection of the world's finest dancers in a unique evening of Balanchine ballets. It starts at 7:30 p.m.

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Associate Editor Stephen Wood

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GROUSE GLEN #11 - VAIL

This hip townhome combines with one of the quietest locations in Vail to make for a perfect mountain getaway! Tastefully remodeled in a "Mountain Modern" design. Private, top floor master suite. Vaulted ceilings. Sun-filled rooms. Expansive windows with mountain views. Super close to the popular North Trail and Buffehr Creek Trail for hiking, biking and snowshoeing. Shopping, dining, and the ski slopes are but minutes away. Ready to move right in and enjoy. Get ready now for a fun summer in Vail!

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BIRKIN

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best foundation possible on which they can build their dream car," Carlin said.

WHO'S BIRKIN?

John Birkin Watson started the company in 1983.

Watson is a motorhead, and proudly so. He's a distant relative of Sir Henry Birkin, one of the original 1920s Bentley Boys who used to rip up the tracks in England in supercharged Bentleys.

Watson created his own version of the Lotus 7, similar in its streamlined good looks, but with several design refinements.

"The biggest pleasure for me is enhancing the thing. In those days, the Lotus and Caterham were very crude," Watson said.

Technology has made everything better and easier, "eliminating the bad and enhancing the good," Watson calls it.

Watson is as interesting as his cars. Born in Wales, his parents emigrated to Rhodesia (now Zimbabwe). He finished college, served three years in the Rhodesian Special Forces and studied engineering at the Technicon in Salisbury. While in the military he found a dilapidated Lotus 7 that needed total restoration. The project consumed what little time he had away from the army.

In 1978, the political situation in Rhodesia/Zimbabwe grew unstable, and Watson knew it was time to leave.

"The undesirability of my military background and severe leg wounds received during call up operations, prompted a sudden requirement to move to safer pastures," Watson said in colossal understatement.

His civilian employer transferred him to South Africa, but he had to leave behind his restored Lotus S7.

Once safe and settled, he approached



TOWNSEND BESSENT | TOWNSEND@VAILDAILY.COM Birkin automobile chassis await their moment in Tom Carlin's shop, Birkin Direct USA, in Gypsum on Tuesday. The vehicles can be assembled either by Carlin in his workshop or by the customer.

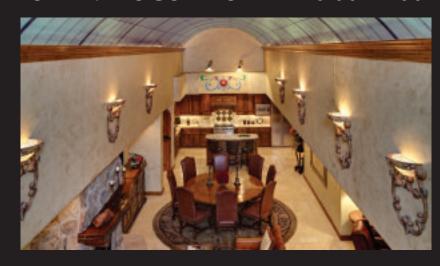
Caterham with a proposal to build their car in his new home.

"My suggestion and I were very politely dispatched to the archives of Caterham time wasters," he said. "So with much encouragement from family and friends, I set about building my own," Watson said.

He was going to build just one for himself, but those friends and family wanted their own. One became two, then three and four as word spread.

"It was a case of a hobby turning into a business without ever being the original intention," Watson said. "Essentially, we are in the business of selling fun, an experience, a lifestyle, and the Birkin is an exhilarating product in an affordable price range."

OPEN HOUSE TODAY 10:00-12:00



Vail Village Penthouse

In the core of Vail, between the Four Seasons and the Sonnenalp, Vail Gateway Penthouse is in the midst of Vail's top restaurants and shops. This 3,223 SF, four bedroom home is the inspired creation of top interior designer Katia Bates, winner of TLC's Four Houses. Imported European finishes include venetian plaster walls and 200 year old cedar barrel wood floors from England. Jerusalem stone and lavish granite throughout. Two car garage parking just steps to the private elevator. Two ski lockers and a storage room included in this exclusive penthouse with low dues.

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